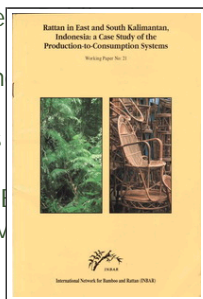


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### DESCRIPTION

A study of Indonesian rattan sector is important because of two aspects: first, rattan plays a substantial role in the socio-economics of Indonesia; second, as the world's topmost rattan producer, Indonesia's policies on the sector have consequences that extend much beyond the country's border.

Rattan is abundant in Indonesia, and about 90% of the rattan utilized comes from Indonesian forests.

Rattan is also planted in Kalimantan, which is the first region in the world to establish commercial rattan plantations. It may, hence, seem paradoxical that the plant? utilization is yet to be optimized.

To achieve optimum and sustainable utilization of rattan, the involvement of government and other related institutions is essential, points out this case study on the rattan sector of East and South Kalimantan. Efforts aimed at the development and improvement of rattan production-to-consumption system must involve financial and other types of incentives to the system participants, technical

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assistance and technology transfer, and improvement of trading and marketing practices.

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