



## SpagoWorld, the Open Source Initiative by Engineering

http://www.firstlight.cn 2009-06-30

This article is a case history of the experience of a large InformationTechnologies (IT) firm in developing and managing free open sour cesoftware projects (OSS). It is intended to examine reasons, strategy, relations with the communities and results, and to provide lessonslear ned as a base for further developments and initiatives. In the first part, we introduce the company, its role and involvement in OSS activities. The article then presents the reasons behind the corporatestrategy decision to enter in OSS and the business model of SpagoWorld, Enginee ring's main OSS initiative. Finally, the double role of commercial activities and community building and management is investigated with focus on the of the model's sustainability.

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