



Books Conferences News About Us Job: Home Journals Home > Journal > Business & Economics > IB Open Special Issues Indexing View Papers Aims & Scope Editorial Board Guideline Article Processing Charges Published Special Issues IB> Vol.4 No.3, September 2012 • Special Issues Guideline OPEN ACCESS **IB** Subscription Relationship of Servant Leadership and Employee Loyalty: The Mediating Role of Employee Satisfaction Most popular papers in IB PDF (Size: 214KB) PP. 208-215 DOI: 10.4236/ib.2012.43026 About IB News Author(s) Donghong Ding, Haiyan Lu, Yi Song, Qing Lu Frequently Asked Questions **ABSTRACT** There is a growing concern about the relationship of servant leadership and employee loyalty recent years, Recommend to Peers but few are focusing on the intervening mechanisms between them. Especially in China, research on such mediating variables is nearly blank. In this paper, we make our attempt on detecting the role in such Recommend to Library relationship by empirical studies through 186 samples using the structural equation model (SEM) method, and reach two conclusions: servant leadership is significantly positive correlated with employee loyalty; Contact Us employee satisfaction is found to play mediating role which occupies 77% of the total effect between servant leadership and employee loyalty. Our result shows that, to improve employee loyalty, the managers should not only develop their servant leadership style, but also take into consideration the individual needs Downloads: 172,082 to improve psychological satisfaction. Visits: 337,781 **KEYWORDS** Servant Leadership; Employee Satisfaction; Employee Loyalty; Mediating Role Sponsors, Associates, ai Cite this paper Links >> D. Ding, H. Lu, Y. Song and Q. Lu, "Relationship of Servant Leadership and Employee Loyalty: The Mediating Role of Employee Satisfaction," iBusiness, Vol. 4 No. 3, 2012, pp. 208-215. doi: 10.4236/ib.2012.43026. International Conference on References Management and Service Scien T. N. Ingram, R. W. Laforge, W. B. Locander, S. B. Mackenzie and P. M. Podsakoff, "New Directions in [1] (MASS 2013) Sales Leadership Research," Journal of Personal Selling & Sales Management, Vol. 25, No. 2, 2005, pp. 137-154. • The 4th Conference on Web **Based Business Management** [2] J. P. Mulki, F. Jaramillo and W. B. Locander, " Effects of Ethical Climate and Supervisory Trust on (WBM 2013) Salesperson's Job Attitudes and Intentions to Quit," Journal of Personal Selling & Sales Management, Vol. 26, No. 1, 2006, pp. 19-26. [3] T. G. Brashear, D. N. Bellenger, J. S. Boles, " An Exploratory Study of the Relative Effectiveness of Different Types of Sales Force Mentors," Journal of Personal Selling & Sales Management, Vol. 26, No. 1, 2006, pp. 7-18. doi:10.2753/PSS0885-3134260101 F. Jaramillo, D. B. Grisaffe, L. B. Chonko, J. A. Roberts, " Examining the Impact of Servant Leadership [4] on Sales-person's Turnover Intention," Journal of Personal Selling & Sales Management, Vol. 29, No. 4, 2009, pp. 351-365. doi:10.2753/PSS0885-3134290404 [5] R. C. Liden, S. J. Wayne, H. Zhao and D. Herderson, "Servant Leadership: Development of a

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