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Department of Economics  
University of Maryland  
College Park, MD 20742

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Undergraduate Program:  
301-405-8367

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## Daniel R. Vincent

Professor of Economics

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### Biography

Daniel R. Vincent, Professor, received his PhD in economics from Princeton University in 1987. He was a Rhodes Scholar and received an MA from Oxford and a BA in History from the University of Toronto. Before joining the University of Maryland, he taught at the University of Western Ontario, the Department of Managerial Economics and Decision Sciences at Northwestern University and at the California Institute of Technology. His main area of research is the application of game theory to trading environments. He has studied dynamic bargaining with asymmetric information and the theory of auctions. His current research is on revenue maximizing selling mechanisms for sellers with more than one object - an area sometimes referred to as "multidimensional mechanism design." Other research interests include industrial organization theory, with a focus on two-sided markets and on antitrust issues. In 1999, he was a visiting scholar at the Antitrust Division of the U.S. Department of Justice. Recent papers include "Bayesian and Dominant Strategy Implementation in the Independent Private Values Model" (*Econometrica*, forthcoming), "Multidimensional Mechanism Design" and "Bundling as an Optimal Selling Mechanism for a Multi-Good Monopolist" (both jointly authored with Alejandro Manelli and both in the *Journal of Economic Theory*) as well as "The No Surcharge Rule and Buyer Rebates: Vertical Control by a Payments Network" with Marius Schwartz in the *Review of Network Economics*.

### Areas of Interest:

Application of game theory to trading environments, Auction Theory, Game Theory, Antitrust Economics

### Published Papers



Date	Title
--	<a href="#">Bayesian and Dominant Strategy Implementation in the Independent Private Values Model</a> with <i>Alejandro Manelli</i> <i>Econometrica</i> , Forthcoming
--	<a href="#">Bundling as an Optimal Selling Mechanism for a Multiple-Good Monopolist</a> with <i>Alejandro Manelli</i> <i>Journal of Economic Theory</i> , 2006
--	<a href="#">Multi-Dimensional Mechanism Design: Revenue Maximization</a>

and the Multiple Good Monopoly  
with *Alejandro Manelli*  
*Journal of Economic Theory*, 2007

-- Quantity "Forcing" and Exclusion: Bundled Discounts and Nonlinear Pricing  
with *Marius Schwartz*  
*Issues in Competition Law and Policy*, American Bar Association, (2008)

-- The No Surcharge Rule and Card User Rebates: Vertical Control by a Payment Network  
with *Marius Schwartz*  
*Review of Network Economics*, 2006

### Teaching - Fall 2015

Course	Syllabus WWW
ECON 662: Industry Structure, Conduct, and Performance	
ECON 708: Advanced Topics in Applied and Theoretical Microeconomics	
ECON 868: Workshop in Industrial Organization	
HONR 259L: Thinking Strategically	


### Teaching - Spring 2015

Course	Syllabus WWW
ECON 604: Microeconomic Analysis II	
ECON 708: Advanced Topics in Applied and Theoretical Microeconomics	
ECON 868: Workshop in Industrial Organization	


### Teaching - Fall 2014

Course	Syllabus WWW
ECON 603: Microeconomic Analysis I	
ECON 662: Industry Structure, Conduct, and Performance	
ECON 708: Advanced Topics in Applied and Theoretical Microeconomics	
ECON 868: Workshop in Industrial Organization	



### Teaching - Spring 2014

Course	Syllabus WWW
ECON 604: Microeconomic Analysis II	



### Teaching - Fall 2013

Course	Syllabus WWW
ECON 662: Industry Structure, Conduct, and Performance	
ECON 868: Workshop in Industrial Organization	

**Teaching - Spring 2013**

Course	Syllabus WWW
ECON 604: Microeconomic Analysis II	
ECON 604: Microeconomic Analysis II	

**Teaching - Fall 2012**

Course	Syllabus WWW
ECON 662: Industry Structure, Conduct, and Performance	
HONR 259L: Thinking Strategically	


**Teaching - Spring 2012**

Course	Syllabus WWW
ECON 604: Microeconomic Analysis II	
ECON 604: Microeconomic Analysis II	
ECON 708: Advanced Topics in Applied and Theoretical Microeconomics	
ECON 868: Workshop in Industrial Organization	


**Teaching - Spring 2011**

Course	Syllabus WWW
ECON 604: Microeconomic Analysis II	
ECON 604: Microeconomic Analysis II	
ECON 708: Advanced Topics in Applied and Theoretical Microeconomics	
ECON 868: Workshop in Industrial Organization	

**Teaching - Fall 2010**

Course	Syllabus WWW
ECON 662: Industry Structure, Conduct, and Performance	

**Teaching - Spring 2010**

Course	Syllabus WWW
ECON 604: Microeconomic Analysis II	

**Teaching - Fall 2009**

Course	Syllabus WWW
ECON 662: Industry Structure, Conduct, and Performance	
HONR 259L: Thinking Strategically	

**Teaching - Spring 2009**

Course	Syllabus WWW
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[ECON 604: Microeconomic Analysis II](#) 

[ECON 604: Microeconomic Analysis II](#) 

[ECON 708: Advanced Topics in Applied and Theoretical Microeconomics](#)

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**Teaching - Fall 2008**

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Course

Syllabus WWW

[ECON 662: Industry Structure, Conduct, and Performance](#)

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