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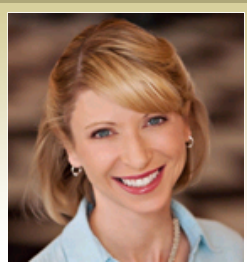


**VIEW FACULTY :**

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By Name  
 By Academic Unit  
 By Interest

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**Amy J.C. Cuddy**  
 ASSISTANT PROFESSOR OF BUSINESS ADMINISTRATION

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UNIT	NEGOTIATION, ORGANIZATIONS & MARKETS
CONTACT	<a href="#">(617) 495-1047</a> <a href="#">Send E-Mail</a>
INTERESTS	cognition, emotions, group dynamics, social interactions, more >

- RELATED LINKS :**
- Christensen Center for Teaching and Learning
  - Faculty Recruiting
  - ▶ Global Research Centers
    - Asia-Pacific Research Center
    - Japan Research Center (English)
    - Europe Research Center
    - Latin America Research Center
    - India Research Center
  - ▶ Initiatives
    - Arthur Rock Center for Entrepreneurship
    - Business History
    - Christensen Center for Teaching and Learning
    - Global Initiative
    - Healthcare Initiative
    - Institute for Strategy and Competitiveness
    - Leadership Initiative
    - Social Enterprise Initiative
    - Research Associate Positions

- RESOURCES :**
- Baker Library | Bloomberg Center
  - Business History Review
  - Harvard Business Publishing
  - Harvard Business Review
  - HBS Alumni Bulletin
  - HBS Working Knowledge

[Overview](#) | [Biography](#) | [Publications & Course Materials](#) | [Current Research](#) | [Areas of Interest](#)

Amy J. C. Cuddy is an Assistant Professor in the Negotiation, Organizations & Markets Unit at the Harvard Business School. She holds a PhD in Psychology from Princeton University and BA in Psychology from the University of Colorado.

[more](#)

**FEATURED WORK**

- [MATTER OVER MIND, BY DAVID BROOKS](#)  
NEW YORK TIMES, APRIL 20, 2011
- [BOOST POWER THROUGH BODY LANGUAGE](#) HARVARD BUSINESS REVIEW  
LEARNING CHANNEL HOW TO VIDEO  
HARVARD BUSINESS REVIEW, LEARNING CHANNEL HOW TO VIDEO
- [THE PSYCHE ON AUTOMATIC: AMY CUDDY PROBES SNAP JUDGMENTS, WARM FEELINGS, AND HOW TO BECOME AN "ALPHA DOG"](#)  
HARVARD MAGAZINE, NOV-DEC 2010
- [HOW TO TAKE A POSITION OF POWER, TIME MAGAZINE](#)  
NOVEMBER 12, 2010
- [FEELING TIMID OR POWERLESS? MAYBE IT'S HOW YOU'RE SITTING](#)  
PSYCHOLOGY TODAY, OCTOBER 13, 2010
- [POWER POSING: FAKE IT UNTIL YOU MAKE IT](#)  
HARVARD BUSINESS SCHOOL WORKING KNOWLEDGE, SEPTEMBER 2010
- [MIXED IMPRESSIONS: HOW WE JUDGE OTHERS ON MULTIPLE LEVELS](#)  
SCIENTIFIC AMERICAN MIND, JANUARY 2010
- [JUST BECAUSE I'M NICE, DON'T ASSUME I'M DUMB](#)  
HARVARD BUSINESS REVIEW: BREAKTHROUGH IDEAS OF 2009